

10TH Annual

Total Rewards Symposium 2024



d. hilton associates inc.

Quittin' Time....





PROFILES INC.

D. THORTON ASSOCIATES, INC.
MANAGEMENT CONSULTANTS

You will have access to the best data from which to make decisions
You will make strategic business decisions not compensation decisions
You will not let compensation become an emotional decision

FOOD
FOR
THOUGHT



The Reality is
That Your Time
is Limited

WHAT LEGACY
DO I WANT
TO LEAVE?



Base closings

Sponsor strikes

Stagflation

Penn Square

Corporate relocations

Recapitalize the NCUSIF

New malls

Mega-casinos

“Living-Wage” banks

Emerging FinTech's

Walmart

State Farm

Amazon distribution centers

Inflation

COVID-19
Linton associates inc.

Have the courage to follow
your heart and intuition. They
somehow already know what
you truly want to become.
Everything else is secondary.

When we choose to fit and not
stretch, it prevents us from
becoming the best that we are
capable of becoming.



To Be Relevant in Our Members' Lives, We
Must Do Three Things Very Well.

Innovation (act like a fintech)

Experience (focus on differentiation)

Fulfillment (when/where members want to do business)



Our Mantra....

Is it good for the member?
Everything else is secondary.

What one thing do you wish to improve
in 2025 to make an impact as a
volunteer or an executive?



d. hilton associates inc.

HAPPY TRAILS!

